

# NECS Strengthens Their Business with ECMNOW!



With 50 years in business to their name, NECS wanted to expand beyond just multi-functional device sales. After searching for a partner in the business solutions industry, they were finally united with ECMNOW! and have been able to steadily grow their business, leading them to new heights in their success!



- Uses Digitech Systems' "excellent and responsive" sales and technical support to **quickly answer customer questions**
- **Expanded into new markets** thanks to flexible products that meet customer needs in a wide variety of industries
- **Increased sales** and are expecting more than 50% growth next year thanks to PaperVision® Forms Magic
- Built a team and are growing their business **in the first year of the partnership**



EFFICIENCY**NOW**



MONEY**NOW**



CONTROL**NOW**



*"Partnering with ECMNOW! has provided us with a broader range of opportunity. PaperVision Forms Magic in particular has been a game-changer for us. It's working so well in hospitals that people are calling US to get it. Digitech Systems epitomizes a true partner and trusted advisor."*

*-Donn O. Clarke, Director of Information Management Solutions Group*

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